



Falcetti Music

WITH BEGINNER STUDENTS IN MIND

The Introductory Instrument Rental

A

FLUTE – CLARINET
TRUMPET – TROMBONE
PERCUSSION KIT
VIOLIN – VIOLA

INTRO
TERM
4
MONTHS

\$45

TAX INCLUDED

B

ALTO SAX
FRENCH HORN IN F
BARITONE HORN
CELLO

INTRO
TERM
4
MONTHS

\$85

TAX INCLUDED

C

TENOR SAX – OBOE
BASS CLARINET
F/Bb DOUBLE HORN
DOUBLE BASS

INTRO
TERM
4
MONTHS

\$150

TAX INCLUDED

AFTER **FOUR MONTHS**

WE INVITE YOU TO CONTINUE RENTING

WITH TWO CONVENIENT WAYS TO EXTEND YOUR RENTAL

(YOUR RENTAL CONTINUES AUTOMATICALLY ACCORDING TO ONE OF THE TWO OPTIONS BELOW UNLESS YOU CHOOSE TO RETURN AFTER FOUR MONTHS)

MAKE **TWO** PAYMENTS & EXTEND **SIX** MONTHS

A

FLUTE – CLARINET
TRUMPET – TROMBONE
PERCUSSION KIT
VIOLIN – VIOLA

EXTEND
3
MONTHS

\$45

TAX INCLUDED

B

ALTO SAX
FRENCH HORN IN F
BARITONE HORN
CELLO

EXTEND
3
MONTHS

\$85

TAX INCLUDED

C

TENOR SAX – OBOE
BASS CLARINET
F/Bb DOUBLE HORN
DOUBLE BASS

EXTEND
3
MONTHS

\$150

TAX INCLUDED

OPTION
1

EXTEND
3 MORE
MONTHS

\$45

TAX INCLUDED

EXTEND
3 MORE
MONTHS

\$85

TAX INCLUDED

EXTEND
3 MORE
MONTHS

\$150

TAX INCLUDED

(STANDARD MONTHLY OR EXTENDED TERM RENTAL RATE MENU OPTIONS APPLY AFTER THESE TWO 3 MONTH EXTENSIONS)

- OR -

MAKE **ONE** PAYMENT & GET **TWO MONTHS** FREE!

OPTION
2

EXTEND
8
MONTHS

\$90

TAX INCLUDED

EXTEND
8
MONTHS

\$170

TAX INCLUDED

EXTEND
8
MONTHS

\$300

TAX INCLUDED

(STANDARD MONTHLY OR EXTENDED TERM RENTAL RATE MENU OPTIONS APPLY AFTER THIS 8 MONTH EXTENSION)

PLEASE SEE THE REVERSE SIDE OF THIS FLYER FOR PROGRAM FEATURES, FAQ'S,
STANDARD MONTHLY & EXTENDED TERM RENTAL RATE MENU OPTIONS, TERMS & CONDITIONS

1755 Boston Road Springfield, MA 01129 (413) 543-1002 www.falcettimusic.com

PROGRAM FEATURES & FAQ'S

The "Introductory Term" lasts 4 months!

No long term commitment!

Conveniently extend your intro term up to 8 months!

Return your instrument at any time, just call us!

We'll pick it up at your child's school!

This is a "Rent To Own" program.

100% of rental fees apply toward an instrument purchase!

Instrument Repair & Maintenance Program INCLUDED!

Free Exchange to a different rental instrument type at anytime!

SAVE TIME! RENT ONLINE @ falcettimusic.com

STANDARD RENTAL RATE MENU OPTIONS EFFECTIVE AFTER INTRO & EXTENSION PERIODS

CATEGORY	STANDARD MONTHLY	6 MONTH COMMITMENT = OVER 33% SAVINGS!	1 YEAR COMMITMENT = 45% SAVINGS!
A	\$30 TAX INCLUDED	\$121 TAX INCLUDED	\$198 TAX INCLUDED
B	\$53 TAX INCLUDED	\$214 TAX INCLUDED	\$350 TAX INCLUDED
C	\$78 TAX INCLUDED	\$314 TAX INCLUDED	\$515 TAX INCLUDED

- 1 CREDIT CARD REQUIRED FOR RENTAL; CREDIT CARD CHARGES FOR "EXTENDED TERM" WILL BEGIN AUTOMATICALLY AFTER THE INITIAL PAYMENT.
- 2 THE "INTRODUCTORY TERM" IS 4 MONTHS, WITH OPTIONS TO EXTEND TWO ADDITIONAL 3 MONTH TERMS, OR ONE 8 MONTH TERM.
- 3 AUTOMATIC CREDIT CARD BILLING WILL CONTINUE AFTER THE "INTRODUCTORY TERM" ACCORDING TO THE FALCETTI STANDARD BILLING MENU ABOVE.
- 4 RENTAL AGREEMENT IS ACTIVE UNTIL:
 - THE INSTRUMENT IS RETURNED TO FALCETTI MUSIC OR CUSTODY GIVEN TO AN AGENT OF FALCETTI MUSIC.
 - THE ACCOUNT IS PAID IN FULL, WITH NO REMAINING BALANCE OR OUTSTANDING FEES.
- 5 AUTOMATIC CREDIT CARD CHARGES CONTINUE UNTIL THE INSTRUMENT IS PURCHASED OR RETURNED.
- 6 THE CUSTOMER AGREES TO CORRESPOND WITH REPRESENTATIVES OF FALCETTI MUSIC REGARDING ACCOUNT STATUS AND REPAIR SERVICE VIA EMAIL ADDRESS PROVIDED.
- 7 TITLE AND OWNERSHIP REMAIN WITH FALCETTI MUSIC UNTIL THE CUSTOMER EITHER:
 - EXERCISES THEIR OPTION TO PURCHASE THE INSTRUMENT.
 - SUBMITS ALL RENTAL PAYMENTS REQUIRED UNDER THIS AGREEMENT.
- 8 IF THE CUSTOMER CHOOSES TO EXERCISE THEIR PURCHASE OPTION, 100% OF THE CUSTOMER'S RENTAL PAYMENTS WILL BE APPLIED TOWARD THE PURCHASE.
- 9 FALCETTI MUSIC RESERVES THE RIGHT TO INSPECT THE INSTRUMENT FOR CONDITION AND PERFORMANCE EVALUATION. UPON REQUEST, THE CUSTOMER MUST MAKE THE INSTRUMENT AVAILABLE FOR INSPECTION. INSTRUMENT RECOVERY AND COLLECTION FEES MAY BE ASSESSED ON DELINQUENT ACCOUNTS.
- 10 FALCETTI MUSIC WILL PROVIDE MAINTENANCE, REPAIR AND REPLACEMENT SERVICE AT NO ADDITIONAL CHARGE, AS LONG AS THE RENTAL ACCOUNT IS CURRENT WITH NO PAST DUE RENTAL BALANCE.
- 11 MAINTENANCE SERVICE INCLUDES:
 - REPLACEMENT: in the event the instrument is stolen or suffers total destruction through fire or accident, Falcetti Music Inc. will replace the instrument with an instrument of equal quality and condition as determined by Falcetti Music Inc. In case of theft the customer must report the theft to Falcetti Music and to the authorities within 24 hours after discovery of loss, and provide a police report receipt to Falcetti Music Inc. within 14 days.
 - REPAIR: any damage to the rented instrument will be repaired to proper playing condition, without charge, unless caused by mischievous conduct. Repair service applies to the performance and playing condition of the instrument only. It does not cover restoration of lacquer, finish or expendable accessories such as: reeds, strings, mouthpieces, oils, swabs or straps. All repairs or replacements of rented instruments will be completed by Falcetti Music Inc. or an authorized repair affiliate.
- 12 THE INSTRUMENT CAN BE EXCHANGED FOR ANOTHER INSTRUMENT TYPE AVAILABLE FROM WITHIN THE PROGRAM AT ANYTIME, SUBJECT TO AVAILABILITY.
 - 100% OF THE CUSTOMER'S PREVIOUS RENTAL PAYMENTS WILL BE RETAINED ON ACCOUNT.
- 13 THE RENTAL CAN BE RETURNED AND CANCELED AT ANYTIME; RENTAL PAYMENTS COLLECTED WILL NOT BE REFUNDED UPON EARLY CANCELATION.
- 14 CONTACT FALCETTI MUSIC INC. AT (413) 543-1002 ext. 326, <http://www.falcettimusic.com> OR IN PERSON AT 1755 BOSTON ROAD SPRINGFIELD MA 01129

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